

CITY OF DOBOJ





Exceptional geographic position



- 70 km distance to the European Union
- 8 million people reside within 300 km radius
- Key motorway and railway hub in BiH



Exceptional geographic position



Always on investors' disposal



Basic information on Doboj

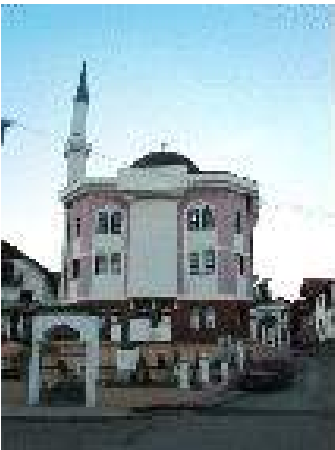
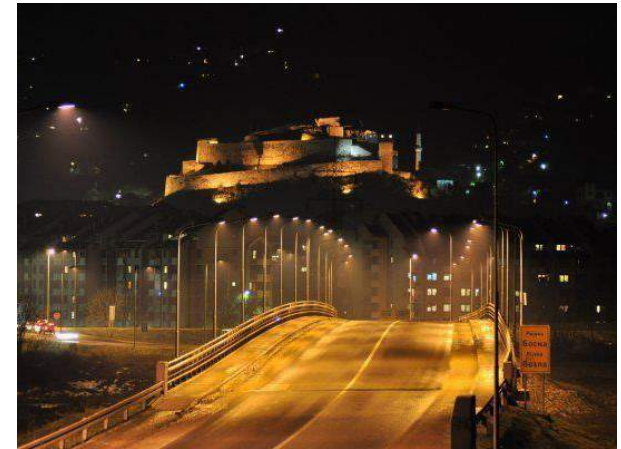
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|----------------------------|---------------------------------|
| | Official name: City of Doboj |
| Country | Bosnia and Herzegovina |
| BiH entity | Republika Srpska |
| City | Doboj |
| Territory | 653 km ² |
| Population | 60.000 |
| • Urban area | 25.000 |
| • Rural area | 35.000 |
| Population density | 92 /km ² |
| Mayor | Boris Jerinić |
| Time zone | GMT + 1 (Central European time) |
| ZIP code | 74000 |
| Country code | +387 (0)53 |
| Identification number | 208019 |
| City identification number | 20141 |





Basic information on Dobož

- 40% of its population reside in urban area;
- Located on the border between the two BiH administrative entities;
- Dobož is centre of a wider region totalling nearly half a million residents;
- The City strengthens its connections with investors with strong investment potential;
- Particular emphasis was put on the investors from Middle East and its neighbourhood.



Always on investors' disposal



Why invest in Doboš?

- Exceptional geographic position;
- 70 km distance to the European Union border;
- 8 million people reside within 300 km radius;
- Excellent communicational connectivity;
- The lowest tax rates in the region;
- Prompt issuing of business documentation (location and construction permit);
- Well developed communal infrastructure.





City potentials

Strengths providing comparative advantages thus making this area an attractive place for business and living:

- Strategic and transportation position;
- Multi-modal transportation infrastructure;
- Key railway hub in BiH, headquarters of RS Railways and BiH Railway Corporation;
- Key road hub – motorways, state and regional roads intersections;
- Water, land and forest potentials;
- University level educational capacities, particularly in the field of transportation;
- Preserved environment – potential tourism destinations;
- Capacities for life-long education of adults (additional trainings, vocational retraining, professional trainings);
- New facilities in the field of food production and processing industries;
- Dedication of the local governance to continually advance quality of services provided to citizens and investors.



City potentials

Opportunities enabling or facilitating realisation and development of Doboš competitive advantages:

- **Construction of the new roads – 5C Corridor;**
 - **Completion of the Doboš – Banja Luka motorway;**
 - **Convenient positioning of industrial zones on the landplots alongside motorways;**
 - **Proximity of European and other markets;**
- 
- Ongoing trend of moving industrial production to the EU outskirts;
 - Potentials of transit tourism;
 - Modernisation of the RS Railways,
 - Use of international and domestic funds for prevention of natural and other disasters.

Always on investors' disposal



Favourable business environment

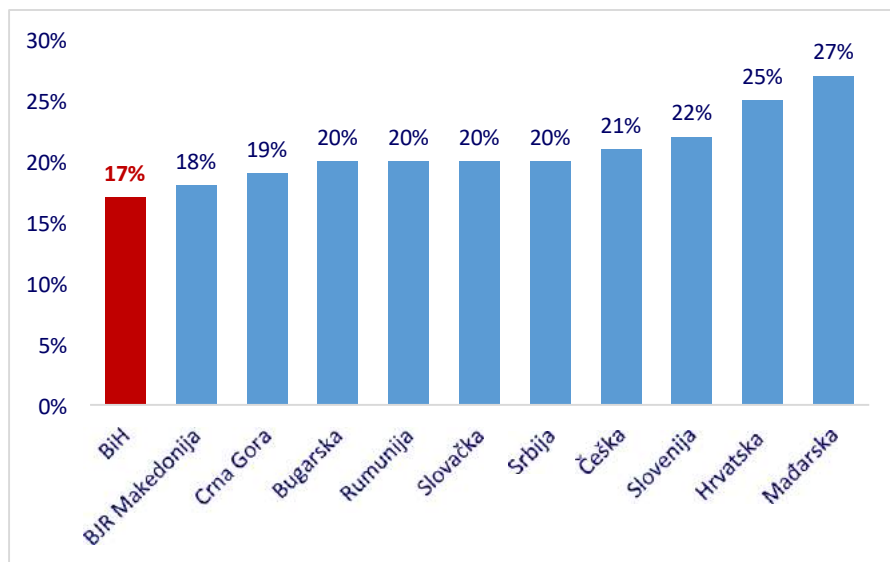
- Stable currency tied to Euro;
- Legislation protecting foreign investors;
- Customs free import of industrial equipment;
- Free profit transfer;
- Free trade agreements with Serbia, Croatia, Turkey, Northern Macedonia, Monte Negro, Moldova, Albania;
- Preferential export agreements with EU, Switzerland, Russia, USA, Norway, Japan, Australia, New Zealand, Canada and Iran;
- Low electric power price;
- Local support to investors.



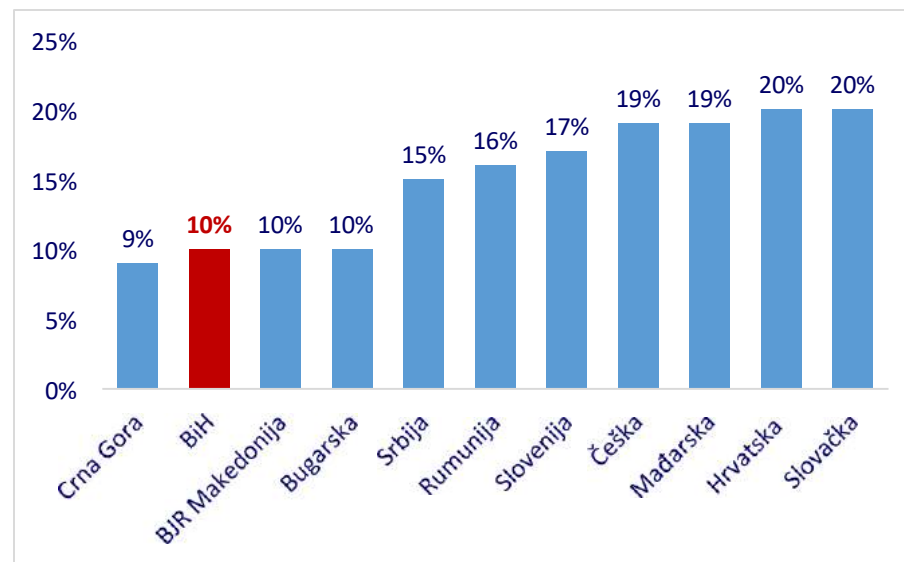


Lowest tax rates in the region

**Lowest VAT
In the region**



**Income Tax is among
the lowest in the region**





Overview of the key sectors

NOW:

- Metal industries;
- Land development;
- Lime production;
- Exploitation of limestone, gravel and sand;
- Transport;
- Trade;
- Agriculture

NEXT:

- Agriculture;
- Food production and processing;
- Sports and tourism.

COMING UP:

- IT – software development;
- Geothermal energy.





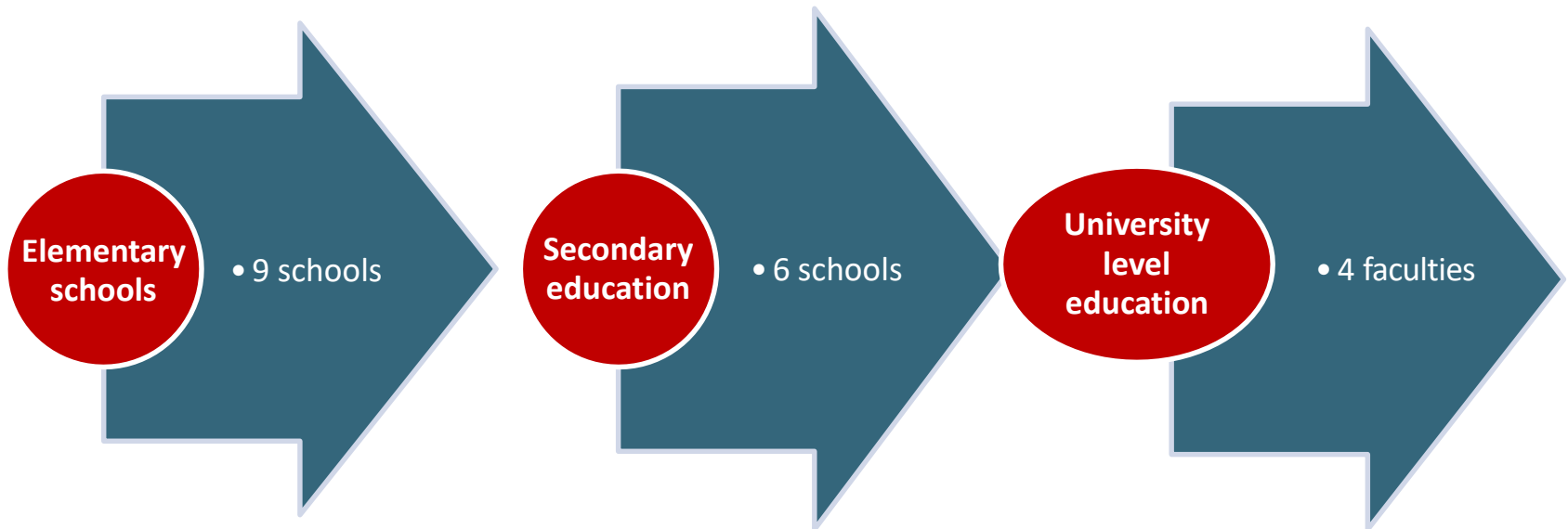
Agriculture

- Doboj region has very favourable conditions for the raw materials base as a prerequisite for creating processing capacities for healthy food production due to favourable geographic location, climate conditions, sufficient quantities of potable water and substantial land area of still undeveloped arable land.
- There is 33.700 hectares of available arable land on the City territory, out of which 27.250 hectares, or 78% are plough land and gardens, while orchards comprise 9% and grassland comprise 4%.
- Annual cultivation of arable land stands at 47% on average. About 16.000 hectares are being planted with various plants and crops, mostly represented by corn (22.899 tons per year) and wheat (4.890 tons per year).





Institutions of education





Secondary education

| SCHOOL | FIELD | EDUCATIONAL PROFILE |
|--|---|--|
| General high school | | General course |
| Medical school | Health care | Medical technician; Dental medicine technician; Physiotherapeutic technician |
| School of economics | Economy, law and commerce | Economics technician; Banking technician; Business law technician |
| Technical school | Mechanical engineering, metalworking, land survey, land development | Machine technician for computer design; Car mechanic; Metalworker; Welder; Installation technician; Metal cutter; Construction technician |
| School of traffic and electrical engineering | Traffic management, electrical engineering | Road transport technician; Logistics and freight transport technician; Driver of motor vehicles; Computer technician; Power engineering technician; Driver of construction and loading machinery; Electrician; Car electrician |
| Culinary and trade school | Economy, trade, hospitality, tourism | Sales assistant; Food and beverage manager; Tradesperson; Tourism worker; Culinary technician; Cook; Waiter |



Higher educational institutions

University in East Sarajevo
Faculty of Traffic Engineering



Road and city traffic;
Railways traffic;
Telecommunications and
postal traffic;
Logistics;
Air traffic;
Traffic infrastructure;
IT in traffic;
Motor vehicles.

College of Business and
Technical Education



Security management;
Business economics;
Technical management;
Computers and information
technologies

Slobomir P. University



Faculty of information
technologies; -
Faculty of economics and
management;
Taxation academy;
Faculty of law;
Faculty of philology;
Academy of arts.

High School
of Medical Care



Health care;
Physiotherapy and occupational
therapy; Sanitary engineering;
Laboratory and medical
engineering.



Permits issuing and administrative fees

- 15 days deadline for issuing location and construction permits respectively;
- 20 KM (10,2 €) administrative fee for issuing location permit;
- Fee for preparation of urban and technical documentation is 0,08% of the cost estimate for the object.
- Fee for financing land survey and establishing the cadastre record is 0,3% of the cost estimate for the object.

ADMINISTRATIVE FEES:

200,00 KM
(102,50 €)

up to 50.000,00 KM
cost estimate for the object

300,00 KM
(153,80 €)

up to 100.000,00 KM
cost estimate for the object

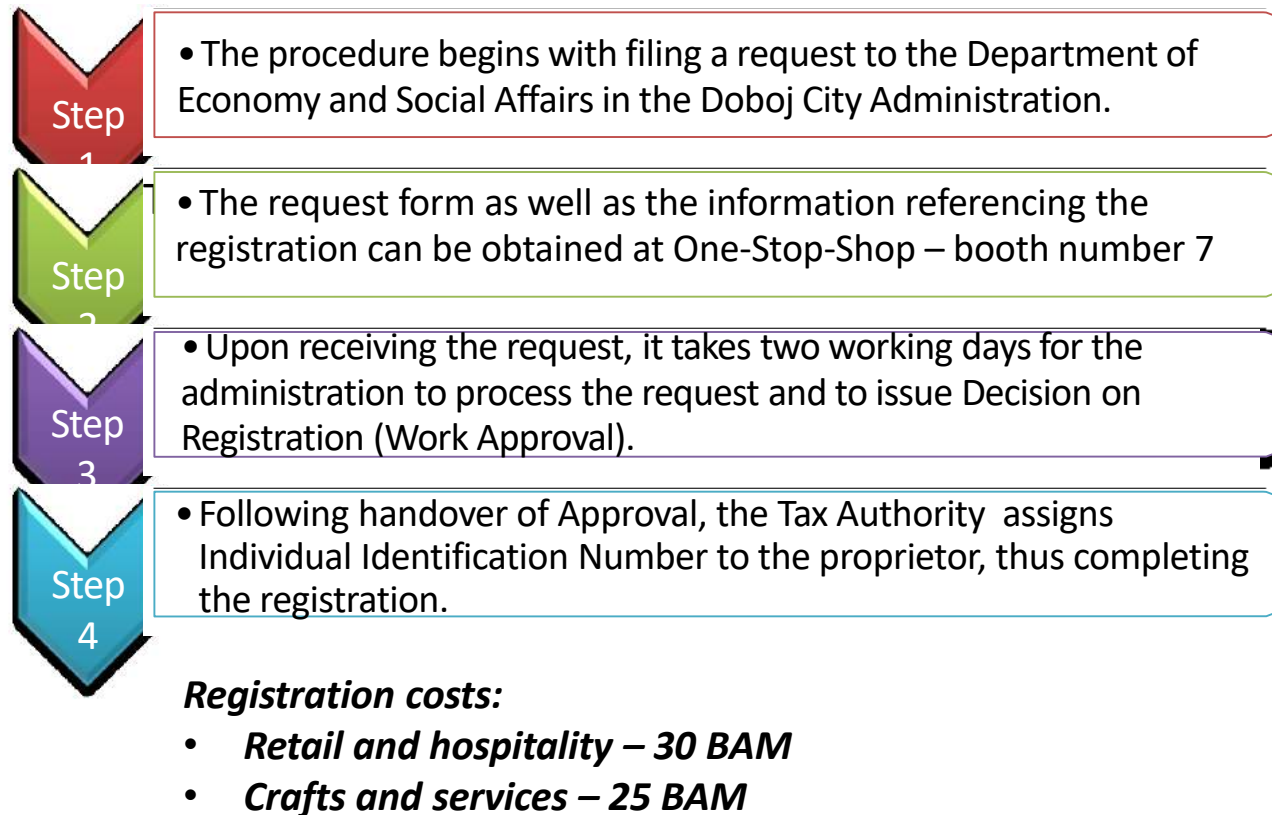
0,5% of the object value,
or maximum 10.000,00 KM
(5.128,00 €)

over 100.000,00 KM
cost estimate for the object



Starting business

Registration of sole proprietors





Starting business

Company registration procedure – required documents

- Step 1**
 - Memorandum of Association (for a one-way limited liability company. Minimum founder's share is BAM 1.00. Notary processing is not required however, notary certification of signatures is required.
- Step 2**
 - Decision on appointment of the authorized person – general manager
- Step 3**
 - Statement of acceptance of general manager's duties (certified by the notary or in the City Administration)
- Step 4**
 - OP form – verified signatures form for legal representatives (certified by the notary or in the City Administration)
- Step 5**
 - Copies of the founder's and the general manager's ID cards (certified by a notary or in the City Administration)
- Step 6**
 - Bank certificate confirming the payment of founder's share
- Step 7**
 - Electronically filled application for company registration
- Step 8**
 - Residence registration certificate for the authorised person
- Step 9**
 - Tax Authority certificate confirming that the founder has no outstanding debts



Starting business

Company registration procedure – required documents

Additional documents:

- For the founding stake in excess of 1,00 KM, as well as when there is more than one founding entity, the registration request is subject to notary processing;
- In the process of deciding, the Court may ask for other documents, not stated here;
- When the director is a foreign national, they must possess the Permit on Temporary Residence issued by the competent authority (BiH Ministry of Security, Department of Foreigners). A stamped copy of the permit has to be submitted to the Registry Court.



Price list of the utility services

| Service | Measure unit | Average price (incl. VAT) |
|-------------------|----------------|---|
| Water and sewage | m ³ | 5,01 BAM/2.57 € https://doboj.gov.ba/javne-ustanove-i-institucije/ad-vodovod |
| Waste disposal | m ³ | 0,13 BAM/0,07 € http://www.progres-doboj.net/ |
| District heating | MWh | 5,36 BAM/ 2.75 € (adjusted for the period of six months) http://toplanadoboj.ba/ |
| Electrical power | kWh | 0,064 BAM /0,033 € http://www.elektrodoboj.net/ |
| Telephone | line | 23,4 BAM/ 12 € http://www.imenikbih.com/4057k_telekomsrpskerjregionalnitelekomdoboj.aspx |
| Internet services | subscription | 29,25 BAM/15 € http://www.imenikbih.com/4057k_telekomsrpskerjregionalnitelekomdoboj.aspx |



Prominent business entities in Dobož

| COMPANY | | SECTOR |
|----------------------------|--|--|
| Proda-mont |  | Land development |
| Agromix |  | Agriculture production (poultry) |
| Botex |  | Textile products and furniture manufacturing |
| Carmeuse a.d. lime factory |  | Non metallic mineral product manufacturing |
| Saša Trade d.o.o. |  | Wholesale and retail of home illumination |
| Omorika P.E.T. d.o.o. |  | Rubber and plastic products manufacturing |
| Premier d.o.o. |  | Textile garment manufacturing |
| Wischt d.o.o. |  | Machinery manufacturing |



Financial institutions

| Institution | Address | Telephone |
|---|---------------------|-------------|
| NLB Razvojna banka a.d. | Svetog Save 20 | 053/241-120 |
| Nova banka | Svetog Save 35 | 053/250-450 |
| Sberbank a.d. Banja Luka | Svetog Save 26 | 053/250-450 |
| Addiko a.d. | Kralja Dragutina 13 | 070/340-440 |
| Sparkasse Bank | Nemanjina 64 | 051/340-035 |
| UniCredit Bank a.d. Banja Luka | Kralja Dragutina 2A | 051/243-200 |
| Raiffeisen Bank | Svetog Save 2 | 033/755-010 |
| Doboj Tax Office https://www.poreskaupravar.org/SiteCir/Kontakt.aspx | Nemanjina bb | 053/201-639 |
| District Commercial Court in Doboj http://okprivsud-doboj.pravosudje.ba/ | Svetog Save 22 | 053/241-833 |



Quality of life in Dobož

Culture

- Folklore festival;
- Theatre festival;
- Pop, rock and classical music performances.

Sports

- International handball tournament;
- Tennis tournament;
- Martial arts tournaments.
- Soccer, handball, basketball

Tourism

- Historical heritage – monuments;
- Rich cultural heritage;
- Preserved environment – recreation;
- Adrenaline sports;
- Agritourism;
- Quality accommodation



CITY OF DOBOJ

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Republika Srpska
Bosnia and Herzegovina

Mayor: Boris Jerinić

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Email: gradonacelnik@doboj.gov.ba

Departments responsible for business and investment affairs

Department of Economy and Social Affairs

Phone: +387 (0) 53 241 099

Email: privreda@doboj.gov.ba

Department of Strategic Planning, European Integrations and LED

Phone: +387 (0) 53 250 096

Email: investicije@doboj.gov.ba



THANK YOU!